



**SAN ANTONIO AREA FOUNDATION
ANIMAL SERVICES PROGRAM SUMMARY - ACTIVITY AND FINANCIAL REPORT
JANUARY - DECEMBER 2011**

Overview

This document provides an update of the community-wide goals for the No Kill Equation and grants awarded from Area Foundation funds that help achieve the No Kill goal.

Note: Numeric and percent of intake goals in the 2011 Goal column for Rescue Groups, Comprehensive Adoption Programs, Pet Retention, and Compassionate Director are based on actual intake of animals at the Animal Care Services shelter. Numeric goals for Feral Cat TNR Program and High-Volume, Low-Cost Spay/Neuter are based on the estimated number of sterilizations needed to achieve zero stray and free-roaming animal population growth.

NO KILL EQUATION STATUS

No Kill Equation Component	Program (s)	Agencies	2011 Goal	2011 Actual	2010 Actual	Actions Required to Achieve Goals
Feral Cat TNR Program	Feral Cat promotional events. Free and low cost surgeries.	SA Feral Cat Coalition ACS ADL HSSA SNAP SpaySA	1,500 sterilizations per quarter 6,000 Goal in 2011	1,196 in Q1 1,140 in Q2 1,338 in Q3 1,198 in Q4 4,868 Total (22% of all cats) 81% of goal	761 in Q1 881 in Q2 1,324 in Q3 1,174 in Q4 4,140 Total (19% of all cats) 69% of goal	<ul style="list-style-type: none"> • Develop capacity to Spay/Neuter 6,000 feral cats annually. • Recruit more volunteers to manage cat colonies. • Register more colonies with ACS. • Develop a network of participating private vet clinics.

No Kill Equation Component	Program (s)	Agencies	2011 Goal	2011 Actual	2010 Actual	Actions Required to Achieve Goals
High-Volume, Low-Cost Spay/Neuter	Free and low cost surgeries. Community education and Awareness Campaign.	ACS ADL HCAL SAHS SNAP SNIPSA SPAYSA	15,825 sterilizations per quarter based on all high-volume clinics working at full capacity. 63,300 Goal in 2011	13,962 in Q1 12,914 in Q2 13,076 in Q3 11,799 in Q4 51,751 Total (37% were free) 82% of goal	11,380 in Q1 11,354 in Q2 13,064 in Q3 12,626 in Q4 48,366 (33% were free) 83% of 2010 goal (58,300)	<ul style="list-style-type: none"> • Increase hours of operation in clinics. • Implement MASH Clinic Spay Days. • Eliminate no shows in all clinics to reach full capacity (63,300). • Implement Vet and Vet Tech training to expand number of qualified personnel. • Develop PR and Awareness campaign. • Develop additional capacity to Spay/Neuter 100,000 animals annually to achieve zero stray population growth.
Rescue Groups	Transfer to Rescue Program. Animal Welfare Organizations Capacity Building Program.	ACS Rescue Groups AAPAW	1,000 transfers to rescue quarterly. 4,000 Goal in 2011 12% of projected intake.	633 in Q1 767 in Q2 930 in Q3 1,636 in Q4 3,966 Total (99% of 2011 goal) 13% of actual intake	526 in Q1 438 in Q2 615 in Q3 637 in Q4 2,216 Total (55% of 2010 goal) 8% of actual intake	<ul style="list-style-type: none"> • Simplify process and make supporting rescue a higher priority at ACS. • Increase capacity in rescue community. • Develop Long Distance Transport process.

No Kill Equation Component	Program (s)	Agencies	2011 Goal	2011 Actual	2010 Actual	Actions Required to Achieve Goals
Foster Care	<p>Foster Care Program at ACS.</p> <p>Guardian Angel Program at ACS.</p>	ACS	<p>716 animals fostered in Q4 (10% of actual intake)</p> <p>3,023 Goal in 2011</p> <p>10% of actual intake</p> <p>250 foster homes by end of 2011.</p> <p>100 Guardian Angels by end of 2011.</p>	<p>302 in Q1 586 in Q2 405 in Q3 260 in Q4</p> <p>1,293 Total (51% of YTD goal)</p> <p>5% of actual intake</p> <p>193 active fosters homes at the end of 2011 (77% of goal)</p> <p>41 Guardian Angels at the end of 2011 (41% of goal)</p>	<p>223 in Q1 422 in Q2 393 in Q3 309 in Q4</p> <p>1,347 Total (51% of 2010 goal)</p> <p>5% of actual intake</p> <p>197 active foster homes at the end of 2010 (79% of goal)</p> <p>80 Guardian Angel at the end of 2010 (80% of goal)</p>	<ul style="list-style-type: none"> Promote needs through current foster networks and on websites. Develop PR and Awareness through newspaper and blog articles. Continue to grow the Guardian Angel program.
Comprehensive Adoption Programs	<p>On-site and Off-site Adoption Program at ACS.</p> <p>Campaign for Brackenridge Park Adoption and Spay/Neuter facility.</p>	<p>ACS AAPAW</p> <p>Friends of ACS</p>	<p>1,050 adoptions in Q4.</p> <p>4,200 Goal in 2011</p> <p>13% of intake</p> <p>Raise \$400,000 for building the facility.</p>	<p>974 in Q1 1,023 in Q2 1,206 in Q3 1,334 in Q4</p> <p>4,544 Total (108% of 2011 goal)</p> <p>15% of actual intake</p> <p>City Council has approved funding the facility.</p>	<p>669 in Q1 803 in Q2 802 in Q3 968 in Q4</p> <p>3,242 Total (62% of 2010 goal)</p> <p>12% of actual intake</p>	<ul style="list-style-type: none"> Conduct multiple off-site adoptions per month. Organize more weekend adoption events for rescue groups and foster homes. Purchase and deploy Adoption Vans. Develop PR opportunities for Super and other Adoption Events. Develop offsite Adoption and Spay/Neuter facility (will require capital and operating expenses).

No Kill Equation Component	Program (s)	Agencies	2011 Goal	2011 Actual	2010 Actual	Actions Required to Achieve Goals
Pet Retention	Return to Owner Program. Owner Surrender Reduction Program at ACS. Community Education Programs. Licensing and Microchip Registration Program.	ACS	500 returns to owners in Q4. 2,000 Goal in 2011 6% of projected intake.	429 in Q1 454 in Q2 403 in Q3 469 in Q4 1,755 YTD (88% of goal) 6% of actual intake	409 in Q1 382 in Q2 360 in Q3 374 in Q4 1,525 Total (71% of 2010 goal) 6% of actual intake	<ul style="list-style-type: none"> • ACOs to look up and return lost pets. • Train and incent ACOs on Return to Owner. • San Antonio Humane Society has a table at ACS for Owner Surrender assistance to seek solutions for Owners so that they can keep their pets. • Community Responsible Pet Ownership oriented events. • City-wide microchip licensing events.
Medical and Behavior Rehabilitation	Medical and Behavior Rehabilitation Program. Rescue Capacity for Rehabilitation Program.	ACS Rescue Groups	No specific goal has been set, but it would be the number of animals adopted after medical and behavioral rehabilitation per quarter.	No data available.	No data available.	<ul style="list-style-type: none"> • Develop a medical and behavior rehabilitation program. • Develop tracking mechanism to measure impact of the rehabilitation program. • Increase Rescue capacity for rehabilitation.

No Kill Equation Component	Program (s)	Agencies	2011 Goal	2011 Actual	2010 Actual	Actions Required to Achieve Goals	
Public Relations/ Community Involvement	ACS School and Community Education Programs	ACS	Visit 40 schools per quarter. 160 schools in 2011. Speak to 70,000 Children 4,000 Adults	41 schools in Q1 54 schools in Q2 39 schools in Q3 38 schools in Q4 172 schools (108% of goal) 77,906 Children 5,233 Adults 885 Presentations	40 schools in Q1 49 schools in Q2 37 schools in Q3 35 schools in Q4 161 schools (100% of goal) 70,069 Children 5,187 Adults 605 Presentations	<ul style="list-style-type: none"> • Use ACOs and ACS speakers to visit schools and speak to community groups. • Promote ACO and AAPAW speaker programs. 	
	Animal No Kill Fundraising program	Consortium	Raise \$535K per quarter in 2011 (based on \$2.14M goal for 2011).	\$1,049 raised in Q1 (10 gifts) \$1,205 raised in Q2 (9 gifts) \$2,440 raised in Q3 (11 gifts) \$115,036 raised in Q4 (47 gifts) \$119,730 raised in 2011 (77 gifts)	\$400,006 raised in Q1 (2 gifts) \$1,009 raised in Q2 (2 gifts) \$123 raised in Q3 (2 gifts) \$103,863 raised in Q4 (15 gifts) \$505,001 raised in 2010 (21 gifts)	<ul style="list-style-type: none"> • See detailed breakdown on Page 6. • Implement fundraising campaign. • Develop corporate outreach and major fundraising events. • Identify all related grants (not just those coming through SAAFdn). 	
	No Kill Related Grants from San Antonio Area Foundation				\$583,002 awarded in 2011 (25 grants)	\$900,617 awarded in 2010 (31 Grants)	<ul style="list-style-type: none"> • See detailed breakdown on Page 6.
	Responsible Pet Ownership Curriculum for school age children	SAAFdn Consortium	Increase the use of the Responsible Pet Ownership curriculum in schools.	Continued Curriculum development.	Completed program development and launched Dec 2009.	<ul style="list-style-type: none"> • Continue to develop lesson plans; post on TAMU SA website. • Provide teacher workshops. • Measure number of teachers using lesson plans and number of students impacted. 	
	Service Learning program for high school students.	UTSA, 8 area high schools, ACS, SAHS, SpaySA			Continued UTSA Learn and Serve program thru Q3.	Initiated UTSA Learn and Serve program.	<ul style="list-style-type: none"> • No Kill service learning projects at area high schools.

No Kill Equation Component	Program (s)	Agencies	2011 Goal	2011 Actual	2010 Actual	Actions Required to Achieve Goals
Volunteers	ACS Volunteer Program	ACS AAPAW	5,000 volunteer hours per qtr. 20,000 hrs Goal in 2011	4,970 hrs in Q1 5,967 hrs in Q2 5,801 hrs in Q3 4,066 hrs in Q4 20,803 hrs Total (104% of 2011 goal)	3,363 hrs in Q1 4,578 hrs in Q2 4,781 hrs in Q3 4,356 hrs in Q4 17,077 hrs Total (95% of 2010 goal)	<ul style="list-style-type: none"> Expand volunteer involvement and enhance the volunteer program as outlined in Strategic Plan. Develop volunteer recognition program. Develop Volunteer Mgmt System.
Compassionate Director	Set goals for Live Release and challenge staff to meet them: 10,200 Live Releases in 2011 4,200 Adoptions 4,000 Transfers to Rescue 2,000 Returns to Owners	ACS ACSAB	2,550 animals released live in Q4. 10,200 Goal in 2011 32% of projected intake	2,038 in Q1 2,244 in Q2 2,539 in Q3 3,439 in Q4 10,265 Total in 2011 (101% of 2011 goal) 34% of actual intake 56% live release of Healthy/Treatable dogs and cats	1,604 in Q1 1,623 in Q2 1,777 in Q3 1,979 in Q4 6,983 total in 2010 (61% of 2010 goal) 26% of actual intake 49% live release of Healthy/Treatable dogs and cats	<ul style="list-style-type: none"> Document policies and procedures and train staff. Develop programs to promote an atmosphere and culture of Live Release. Maintain high level of candid communication and transparency with the community.

No Kill Equation Component	Program (s)	Agencies	2011 Goal	2011 Actual	2010 Actual	Actions Required to Achieve Goals
<p>Notes</p>	<p>30% of the animals that enter the ACS shelter are categorized as “unhealthy and untreatable,” using medical and behavioral standards defined by all San Antonio shelters. Using these standards, 70% of the animals brought into the shelter are healthy, treatable, and adoptable. Therefore, the definition of “No Kill” is the Live Release of all healthy, treatable, and adoptable animals; which is 70% of total intake.</p>		<p>The numeric and percent of intake goals are based on 2011 intake and live release goals.</p> <p>32,000 Goal in 2011</p>	<p>The percent of intake figures are based on actual intake in 2011.</p> <p><u>6,386</u> in Q1 <u>9,284</u> in Q2 <u>7,396</u> in Q3 <u>7,161</u> in Q4</p> <p>30,227 total intake (94% of 2011 goal)</p>	<p>Actual Intake in Calendar 2010: <u>26,665</u></p> <p><u>5,163</u> in Q1 <u>7,537</u> in Q2 <u>7,770</u> in Q3 <u>6,195</u> in Q4</p> <p>26,665 total intake (103% of 2010 goal)</p>	

FINANCIAL SUPPORT STATUS

GRANTS AWARDED	\$ 583,002	GIFTS RECEIVED (2011)	\$ 119,730
DONOR ADVISED FUNDS	\$ 21,750	GRANTS	\$ 103,000
Lee and Zachry Carter Memorial Fund		CORPORATE CONTRIBUTIONS	\$ 8,950
<i>Humane Society of San Antonio - \$500</i>		INDIVIDUAL CONTRIBUTIONS	\$ 7,780
Animal No Kill Fund			
<i>University of Texas at San Antonio: - \$6,000</i>			
John Newman Family Charitable Trust			
<i>Spay Neuter Inject Protect San Antonio: - \$250</i>			
Terry Lynn Poerner Charitable Foundation Fund			
<i>Bulverde Area Humane Society: - \$15,000</i>			
DESIGNATED FUNDS		FUTURE COMMITMENTS	\$ 220
Gladys Harborth Animal Resource Center Endowment	\$ 50,000	Individual Contributions - \$220	
<i>Animal Resource Center (SpaySA) - \$50,000</i>		<i>Razoo (On-line Donations made in December 2011)</i>	
DISCRETIONARY FUNDS	\$ 510,252		
Alamo Area Partners for Animal Welfare - \$10,000			
Alamo Public Telecommunications Council (KLRN) - \$20,000			
Animal Defense League of Texas - \$20,000			
Animal Resource Center (SpaySA) - \$50,000			
Castroville Nip & Tuck - \$5,000			
City of Alamo Heights Police Dept. - \$7,500			
Converse Animal Shelter - \$10,000			
Cowboy Capital Pet Assistance League - \$7,382			
Cressie Animal Refuge and Enrichment - \$4,000			
Pedernales Animal Welfare - \$9,875			
San Antonio Area Foundation Program Office Operations - \$290,495			
San Antonio Humane Society - \$20,000			
Spay-Neuter Assistance Project (SNAP) - \$20,000			
Spay Neuter Inject Protect San Antonio (SNIPSA) - \$30,000			
St. Mary's University For Paws - \$3,000			
Wilson County Spay/Neuter Group - \$3,000			
STRENGTHENING NONPROFITS FUNDS	\$ 1,000		
Cressie Animal Refuge and Enrichment - \$250			
Helotes Humane Society - \$250			
Spay Neuter Inject Protect San Antonio (SNIPSA) - \$250			
Hill Country Animal League - \$250			

ADDITIONAL STATUS

Animal No Kill Awareness campaign—*Talk About It!*

The No Kill PR campaign, "*Talk About It!*" is continuing in 2011.

- Production of Pet Yellow Books, Spay/Neuter Posters and other materials that are used in outreach events and in grass roots activities by animal welfare organizations. These materials are available to be used by ACS and City agencies as well as nonprofit agencies in Bexar County.
- Numerous television and radio interviews, newspaper and blog articles, and editorials to keep the No Kill effort and Talk About It! visible to citizens in San Antonio and Bexar County. We also held or participated in many community events to provide information on Care. Adopt. Neuter.

Reno Achieved No Kill: San Antonio CAN, Too—A *Talk About It!* Community Conversation

The *Talk About It!* program brought Bonney Brown, Executive Director of the Nevada Humane Society, and Mitch Schneider, Manager of Washoe County, NV Regional Animal Services, to San Antonio for 3 days of workshops to share their experience in making Reno, Nevada a No Kill city with citizens, shelter professionals, and animal welfare groups in San Antonio.

- Bonney and Mitch toured the San Antonio Humane Society, the Animal Defense League of Texas, and the Animal Care Services Southside and Highway 151 shelters and spoke with the teams there. We hosted a lunch-and-learn at the ACS Highway 151 shelter where Bonney and Mitch presented a workshop with a large group of the ACS Management, Shelter Operations, and Animal Control Field Services teams.
- We held the Reno Achieved No Kill: San Antonio CAN, Too public event on September 27th. 200 people attended and the event received coverage by KSAT TV, WOAI Radio, and Texas Public Radio. This event was also livestreamed on NowCast and videotaped by South Texas Public Access TV. Dr. Maria Hernandez Ferrier, President of Texas A&M University San Antonio hosted the event and Mayor Julian Castro also addressed the audience.
- We held a workshop for animal welfare organizations at the San Antonio Humane Society on Sept. 28th with over 40 animal welfare leaders attending.

Alamo Area Partners for Animal Welfare (AAPAW)

AAPAW held 28 adoption events in 2011 and had 991 dogs and cats adopted. In September, AAPAW reached its 3,000th pet adopted milestone. Since the first adoption event in December 2007, total adoptions at AAPAW adoption events are 3,203.

ACS Lifesavers and Alamo Rescue Friends

ACS Lifesavers and Alamo Rescue Friends conducted 8 transports in 2011 with a total of 153 dogs taken to areas out of state where the number of adopters is greater than the number of local dogs available for adoption. They have transported 269 dogs since their first transport in June 2010.

ACS Working Dogs Program

ACS transferred 15 "Working Dogs" to Penny's from Heaven (a private foundation that provides service dogs to military personnel and veterans with TBI, PTSD and other severe injuries), Alamo Area Search and Rescue, and Lackland's Military Working Dogs Program in 2011.

LEARN from each other and SERVE San Antonio

Students in 8 area high schools worked to provide spay/neuter clinics and to educate their schools' student bodies and their communities.

- Students conducted 19 block walks and distributed 15,780 flyers advertising spay/neuter events and responsible pet care.
- The Learn & Serve program held 18 spay/neuter clinics that resulted in 659 dogs and cats being sterilized. 267 dogs and cats were vaccinated and 780 pet licenses were issued at 11 educational events at the high schools and 9 community education events (Pet Fiestas, Pet Fairs, "Petison at Edison," etc.).

Spay/Neuter Emphasis by City Council

The \$500,000 of funds designated by City Council for spay/neuter surgeries has been fully expended. Of the projected 9,343 surgeries, 9,347 were performed in FY 2011.