



San Antonio Area Foundation

Where Giving and Community Connect

...helping donors achieve their charitable goals for the greater benefit of the community



Nonprofit Management Certificate Program

In partnership with Our Lady of the Lake University's (OLLU) School of Business and Leadership, the San Antonio Area Foundation offers Nonprofit Management Certificate programs in the following tracks:

- General Nonprofit Management
- Fundraising
- Leadership Development

Participants have up to two years to complete the self-paced program, but it can be completed in one year or less. The program is designed to encourage deeper, more comprehensive learning, preparing nonprofit professionals to take on leadership roles. Each track is built around seven core nonprofit competencies:

- Leadership
- Fundraising
- Financial management
- Staff, volunteer and board management
- Organizational management
- Marketing and communications
- Governance

Each certificate track requires 36 hours of study (12 three-hour workshops).

All workshops are held at the Area Foundation offices. Workshops are led by Area Foundation-approved trainers or by OLLU School of Business and Leadership faculty.



For more information, visit saafd.org/nonprofitmanagement

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Confirmed in compliance with U.S. Standards for Community Foundations



Workshop Schedule

The chart below outlines the required number of training hours in each of the seven core competencies.

	General Nonprofit Management	Fundraising	Leadership Development
Organizational Management	6 hours		9 hours
Fundraising	6 hours	15 hours	
Marketing and Communications	3 hours	9 hours	3 hours
Financial Management	6 hours	6 hours	6 hours
Managing Staff and Volunteers	3 hours	3 hours	
Leadership	6 hours	3 hours	12 hours
Nonprofit Governance	6 hours		6 hours



Certificate Program Pricing

The chart below outlines the cost for each of the tracks that fall under our Nonprofit Management Certificate Program.

Certificate Track(s)	Total Hours Required	Pay As You Go	Bundled
General Nonprofit Management (GNM)	36	\$720	\$595
Leadership	36	\$720	\$595
Fundraising	36	\$785	\$645
Now add on an additional certificate...			
GNM + Leadership	45	\$900	\$745
GNM + Fundraising	51	\$1,085	\$895
Leadership + Fundraising (You've actually already earned all three!)	60	\$1,265	\$1,050
Earn all three certificates!	60	\$1,265	\$1,050