



San Antonio Area Foundation

Where Giving and Community Connect

2020 Community Information Session

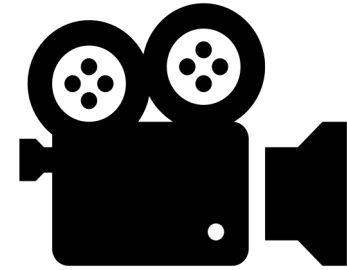
Housekeeping



Please mute yourself



Enter questions in chat box



Recording available within one week





Meeting Objectives

- Welcome & Meet the CEI Team
- Our Continued Journey
- 2020 Process
 - Eligibility & Application
 - Other upcoming processes
- Q & A

Meet the CEI Team



Patricia Mejia
Vice President



Jessica Urias
Grant Assistant



Catherine Garcia
Grants Manager



H. B. Cavalcanti
Director of Research and Evaluation



Stephanie LaFroschia
Senior Program Officer



Gavin Nichols
Senior Program Officer



Jennifer Cook
Senior Program Officer



Cadence Corbin
Program Officer



Jane Paccione
SALSA Managing Director



San Antonio Area Foundation

Where Giving and Community Connect

Our Continued Journey

Building Trust through Transparency

CEI Strategic Planning Process

Early 2017

Initial contract with FSG was signed for strategic planning.

2018

FSG completed original contract and presented findings to our Leadership & Board.

Mid 2019

Grants are now for operational support with an emphasis on equity in response to partner feedback and work with FSG.



San Antonio Area Foundation

Where Giving and Community Connect

CONNECT WITH US!



North Star:
San Antonio area
residents are
deeply connected,
have equitable
opportunities to
thrive, and
contribute to the
vitality of the
community



What is Equity?

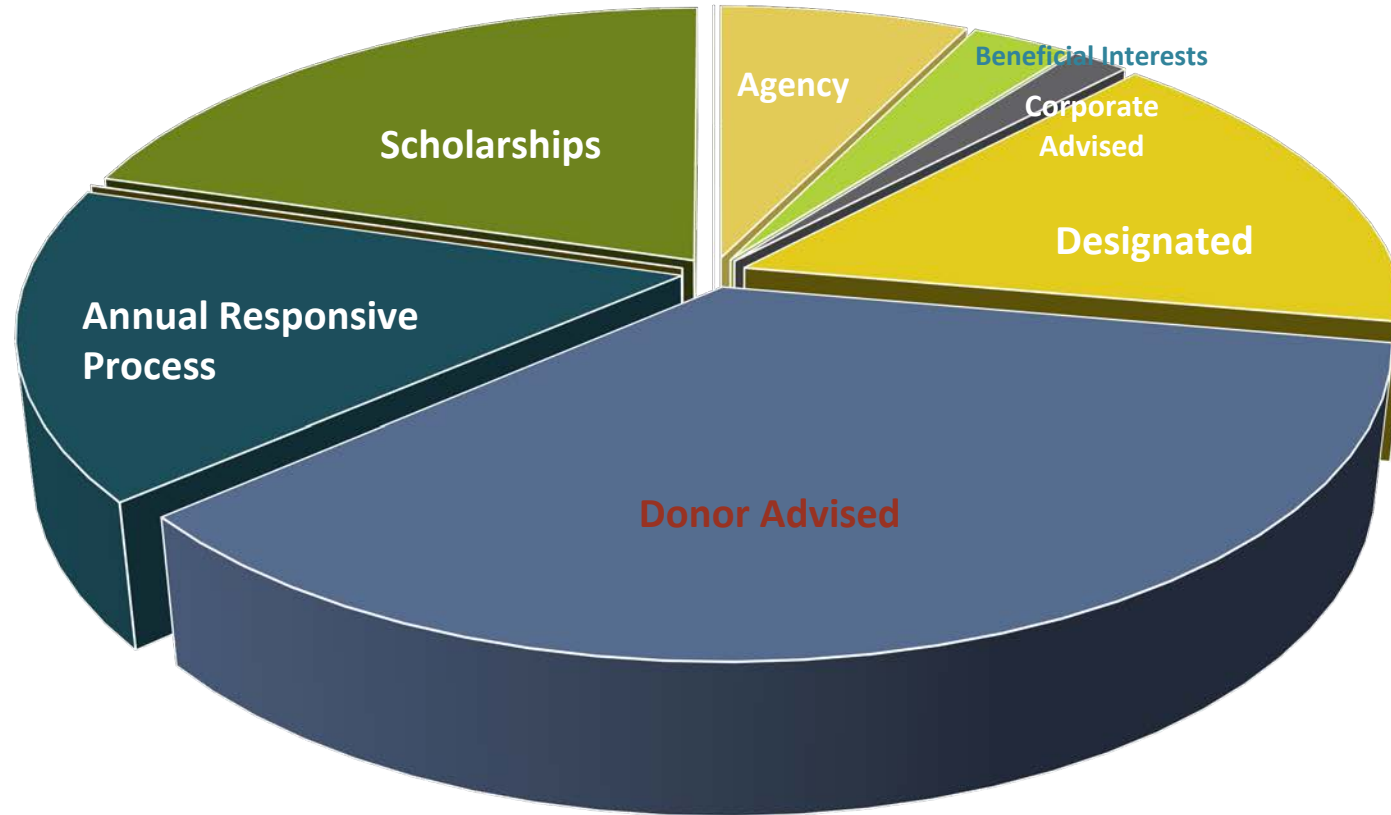
Definition: **The lack of disparity in life outcomes** among groups of people classified by identity associations such as race, gender, ethnicity, age, physical ability, sexual orientation, etc.

Improving equity **means promoting justice and fairness within the procedures, processes, and distribution of resources** by institutions and systems.

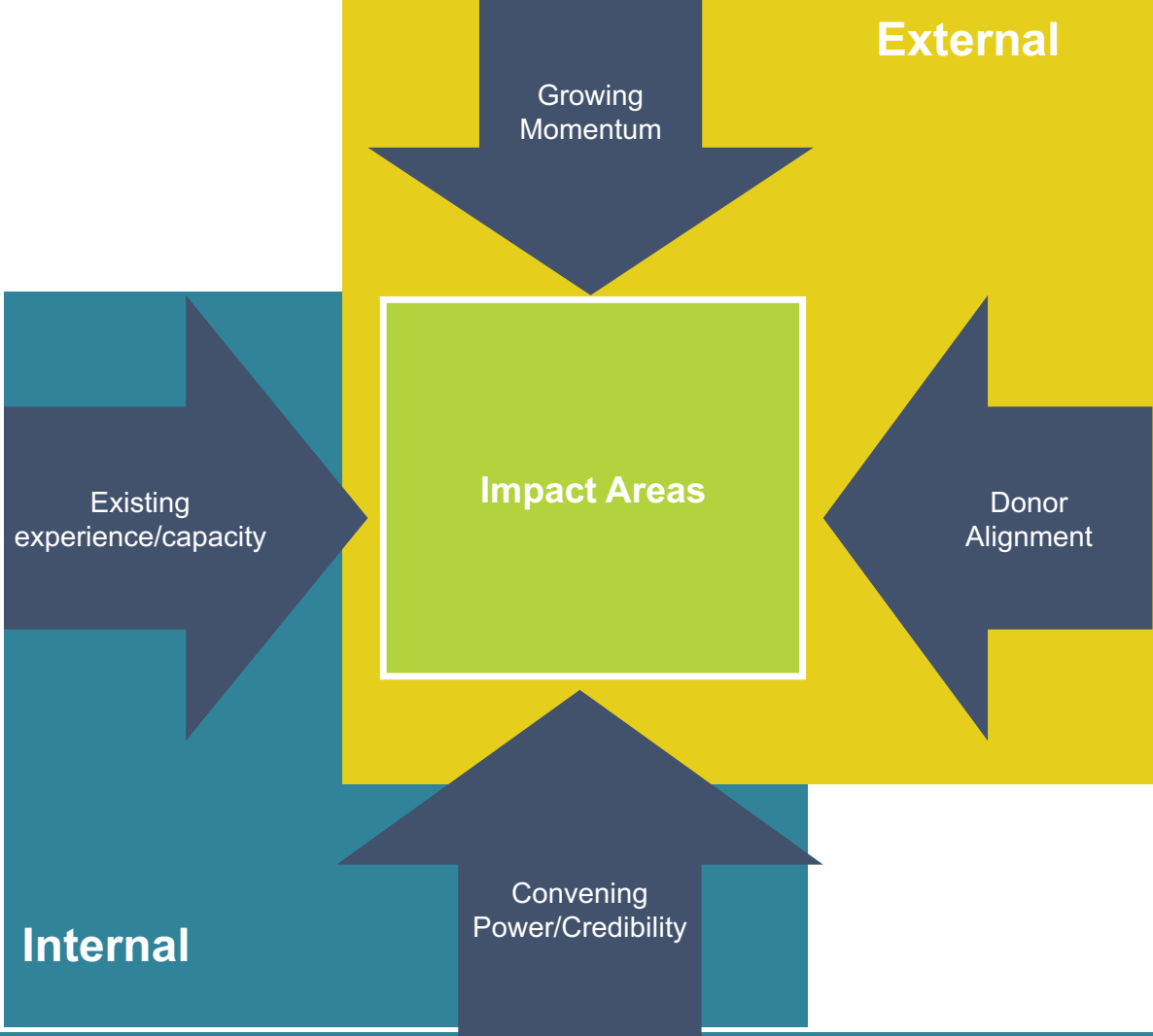
Equity has been achieved when who you are or where you are from no longer predicts your life outcomes.



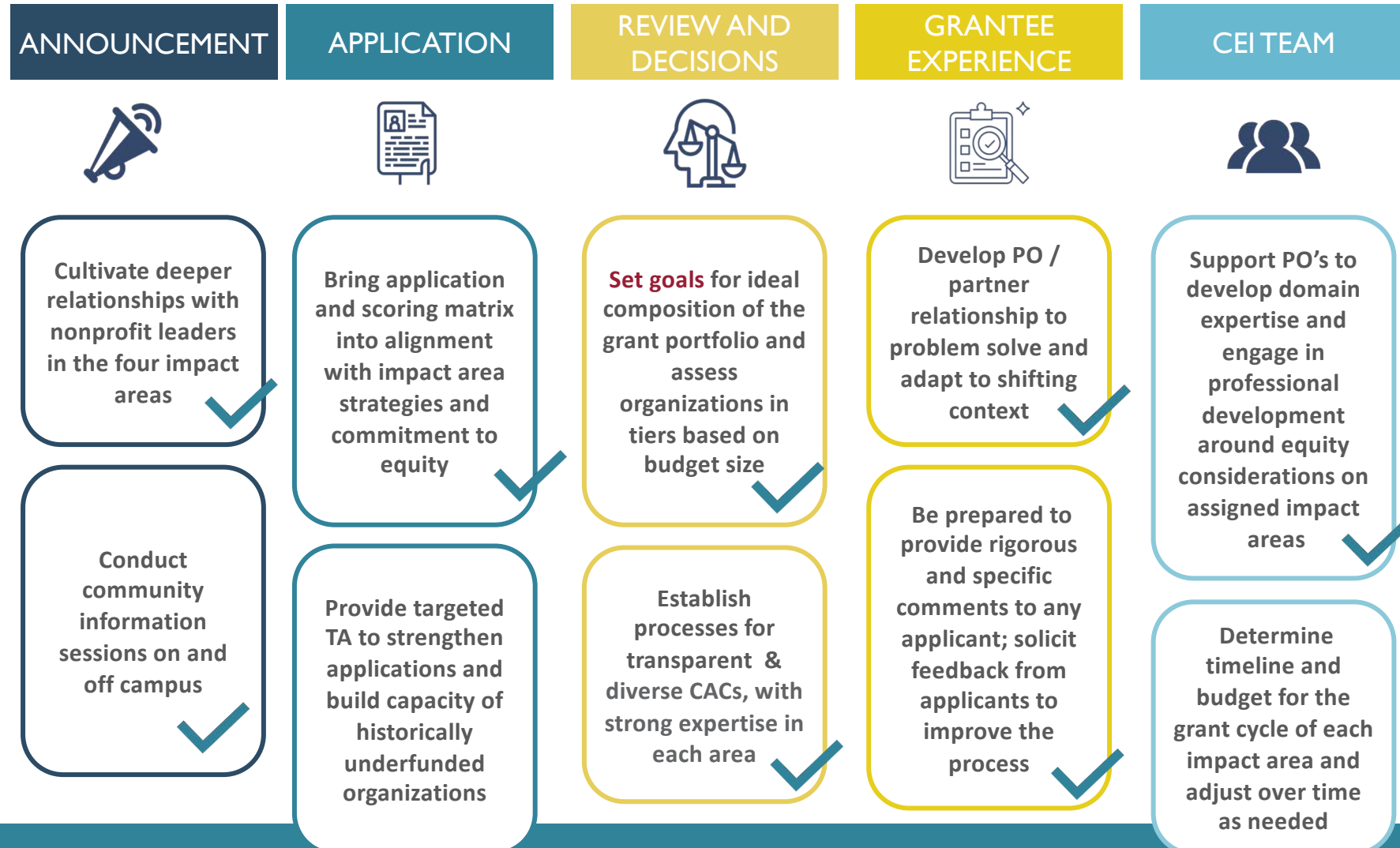
The work and complexity of Community Foundations



Intentional process to identify opportunities

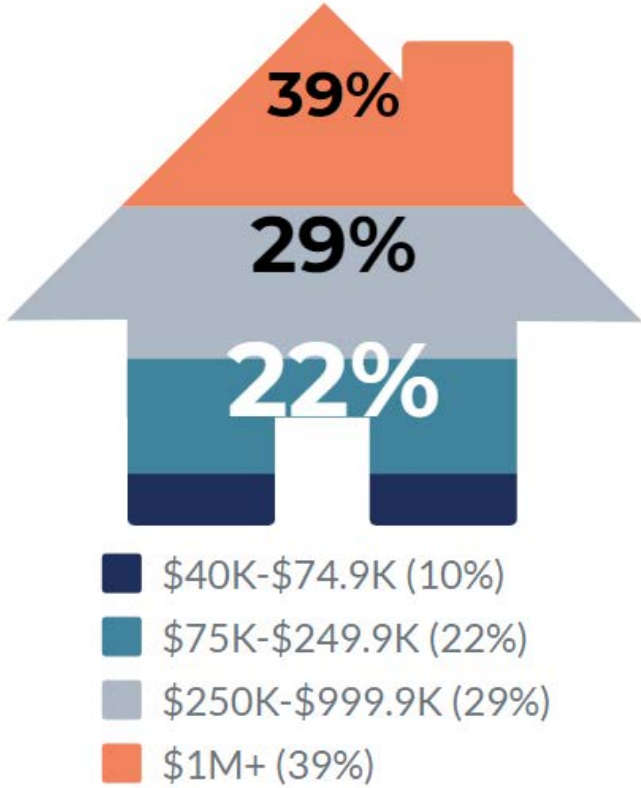


10 practices moving the San Antonio Area Foundation towards more equitable grantmaking

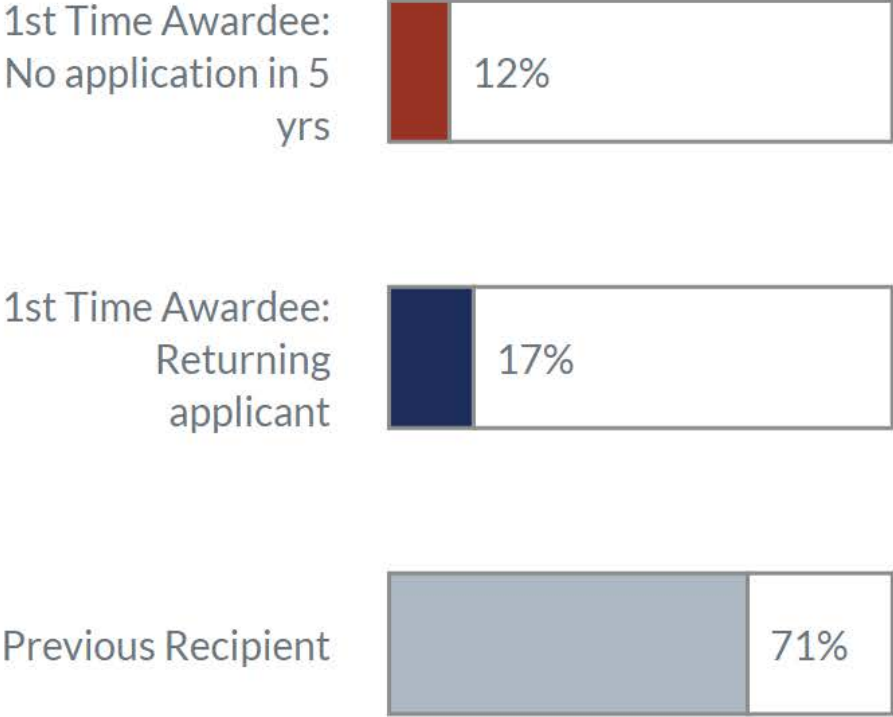


2019 Snapshot = 98 grantees received \$3 million in grants

Budgets Large and Small

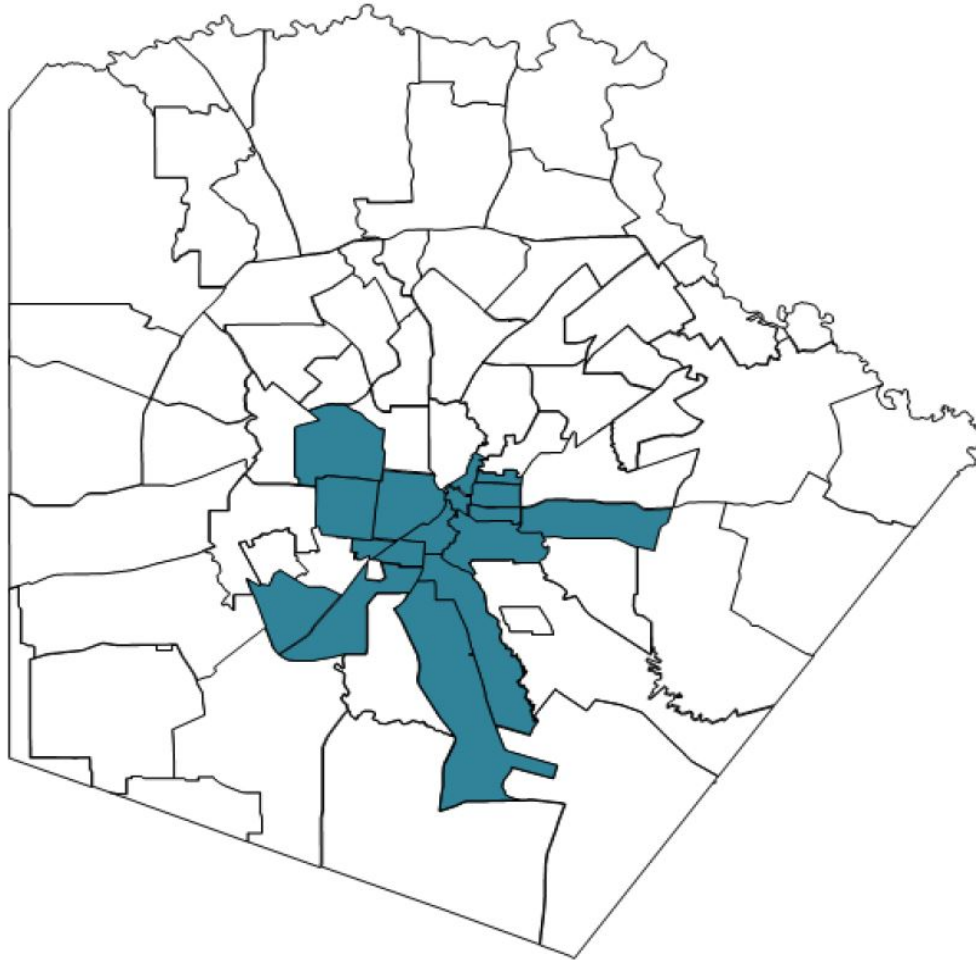


Reaching New Applicants



Serving areas with the greatest need

SAN ANTONIO



65% of grantees serve in 15 of SA's 17 distressed zip codes

42% of grantees serve 2 or more of those 15 zip codes

34% operate in 78207, the most distressed zip code in SA









San Antonio Area Foundation

Where Giving and Community Connect

Our 2020 Annual Responsive Process

Building Trust through Transparency

Setting Vision: Four impact areas with an integrated equity lens

Impact Area	Vision
	<p>Cultural Vibrancy</p> <p>A vibrant arts and culture community that increases connectivity, empowers all San Antonians, and reflects the cultural diversity of San Antonio</p>
	<p>Youth Success</p> <p>A supportive network of programs in San Antonio that supports the improved educational and social-emotional success and autonomy of young people and elevates the achievement of all within the community</p>
	<p>Successful Aging</p> <p>An attractive and livable San Antonio that supports the improved health, well-being, and autonomy of older adults and values the contributions of all older adults within the community</p>
	<p>Livable and Resilient Communities</p> <p>A thriving, connected and resilient San Antonio where residents can enjoy a safe, stable, life of opportunity in every zip code</p>

2020 Cycle Two Process

Successful Aging: Support organizations and programs that address the needs of aging adults and their caretakers; recognize their ongoing contributions to diverse communities across the San Antonio area; provide opportunities to engage and connect; and build awareness of and collaboration between existing resources.

Livable and Resilient Communities: Support organizations, programs and initiatives that further access to affordable, safe, and stable housing, transportation; access to health and wellness resources; public spaces; support public-private partnerships to create sustainable opportunities and address disparities in these areas across the San Antonio area; and provide platforms for community/stakeholder voice and leadership.



Application

Community impact

- A clear vision of the organization's role in making a difference in the community.
- The organization plays a unique and important role in its ecosystem and has broader impact for the sector.

- Summarize community needs
- Unique or/ or innovative about your work
- High level results



Application

Investment in Equity

- The organization demonstrates a commitment to equity through its statements, goals, actions and progress.

- Selecting zip codes
- Demographic breakdown
- Engagement & organization decision making



Application

Strength of Organization

- The organization's board and staff are engaged in fundraising and sustaining the organization; have a clear commitment to mission and demonstrate the capacity to carry out the work.
- The work is guided by a strategic plan, and the organization's programs align with its mission.

- Organization description and background
- Staff list



Application

Financial Health

- The organization is in reasonable financial condition.

- Budget narrative
- Financial Summary



Application

**Impact Area
and sector
selection**

**Identifying
your budget
range**

**Board
questions
and
Staff lists**

**Supplemental
materials**



2020 Process: We do not fund

- Endowments
- Debt reduction
- Scholarships for colleges and universities (through this process)
- Funds to individuals
- Capital Campaigns (through this process)
- Political activities, organizations, or lobbying efforts intended to influence legislation



2020 Process: Operating Support Award Amounts

Budget Size	Grant Award
\$40,000- \$74,999	\$8,000
\$75,000-\$249,999	\$15,000
\$250,000-\$999,999	\$25,000
\$1,000,000 +	\$50,000



2020 Process: Reminders!

- We will be available to assist you up until 4 PM on Tuesday, June 30.
- You will have until Tuesday, June 30th at 11:59 PM to submit your application.
- Print a copy to see that all required documents are attached.
- If possible, have someone else read it and double check it.
- Always remember, it's okay to submit before the deadline!



2020 Annual Responsive Grantmaking – Two Cycles

Cycle 1 – Spring; Cultural Vibrancy & Youth Success

- Feb. - Nonprofit Information Sessions
- Feb. 27 - Application Opens
- May 3 - Application Closes
- Aug. - Final Notifications

Cycle 2 – Fall; Successful Aging & Livable & Resilient Communities

- May - Nonprofit Information Sessions
- May 18 - Application Opens
- Jun. 30 - Application Closes
- Oct. - Final Notifications



Connecting with our team

- **Cadence Corbin, Program Officer- *Successful Aging***
ccorbin@saafdn.org, (210) 242.4721
- **Stephanie LaFroscia, Senior Program Officer- *Cultural Vibrancy***
slafroscia@saafdn.org, (210) 228.3754
- **Gavin Nichols, Senior Program Officer- *Youth Success***
gnichols@saafdn.org, (210) 242.4720
- **Jennifer Cook, Senior Program Officer- *Livable and Resilient***
jcook@saafdn.org, (210) 228.3753
- **Catherine Garcia- Grants Administrator**
(technical issues related to the online application)
cgarcia@saafdn.org, (210) 228-3757



